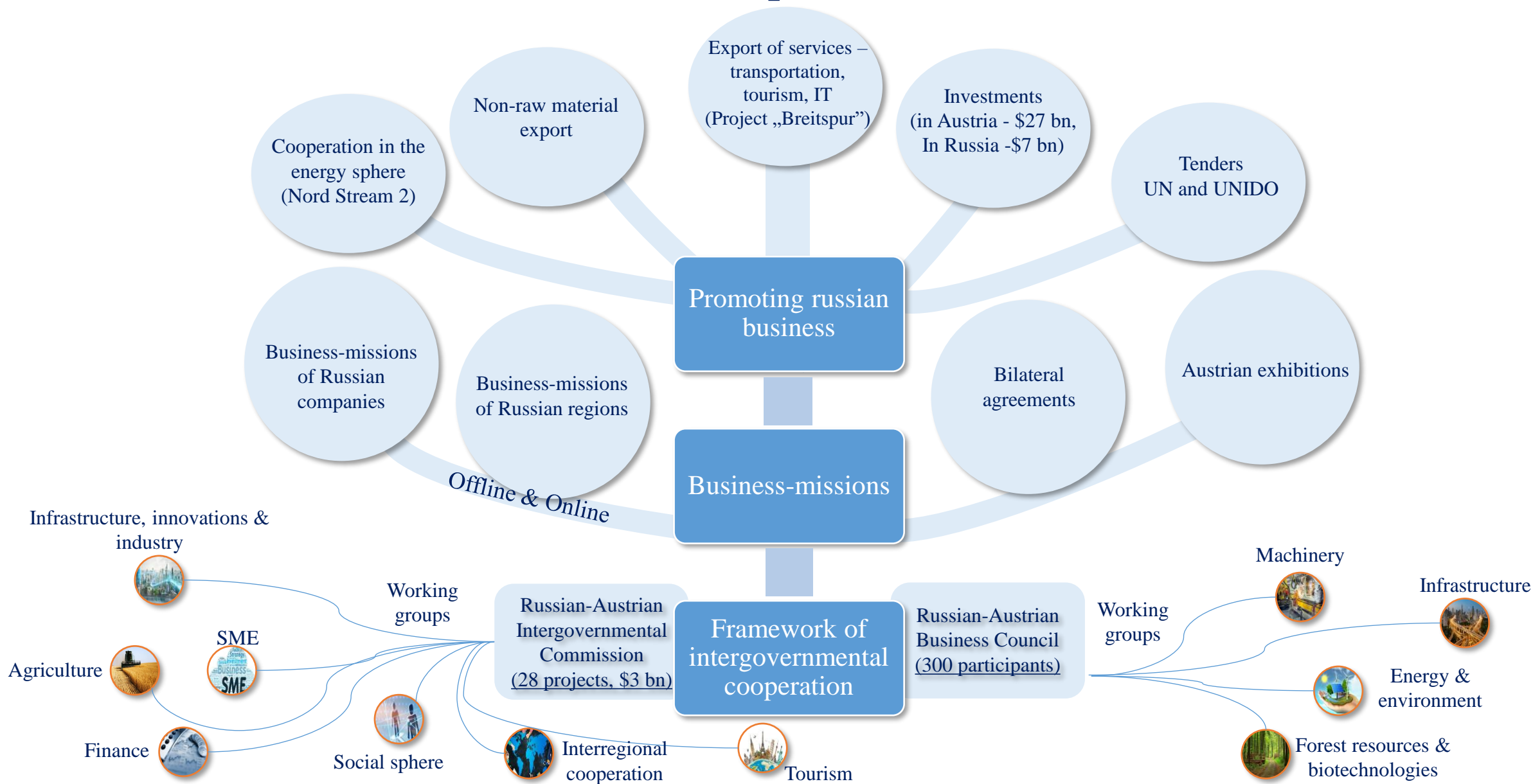
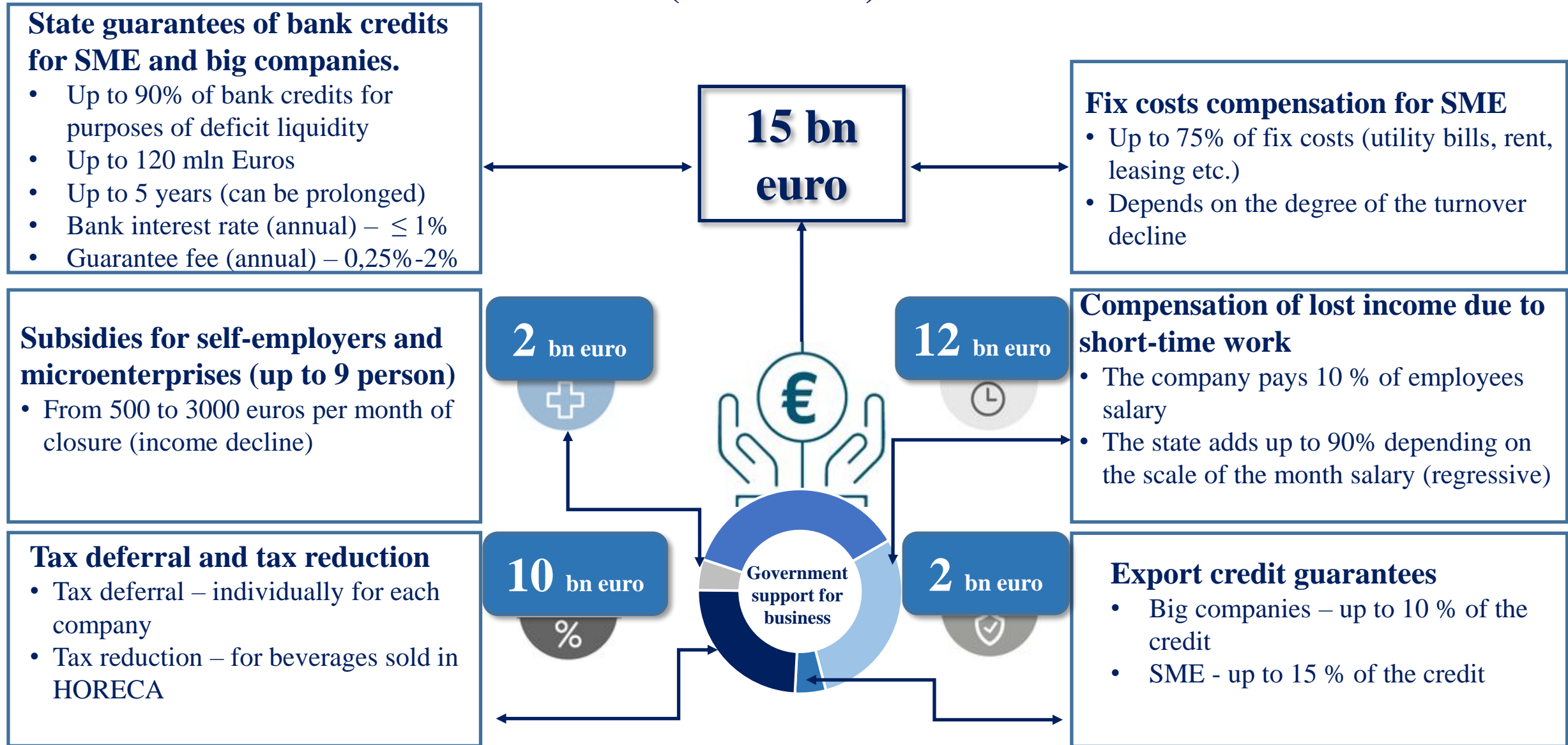


«Tree» of activities of the Trade Representation of Russia in Austria



Supporting measures of Austrian economy (41 bn euro)



State guarantees of bank credits for SME and big companies.

- Up to 90% of bank credits for purposes of deficit liquidity
- Up to 120 mln Euros
- Up to 5 years (can be prolonged)
- Bank interest rate (annual) – $\leq 1\%$
- Guarantee fee (annual) – 0,25%-2%

15 bn euro

Fix costs compensation for SME

- Up to 75% of fix costs (utility bills, rent, leasing etc.)
- Depends on the degree of the turnover decline

Subsidies for self-employers and microenterprises (up to 9 person)

- From 500 to 3000 euros per month of closure (income decline)

2 bn euro

12 bn euro

Compensation of lost income due to short-time work

- The company pays 10 % of employees salary
- The state adds up to 90% depending on the scale of the month salary (regressive)

Tax deferral and tax reduction

- Tax deferral – individually for each company
- Tax reduction – for beverages sold in HORECA

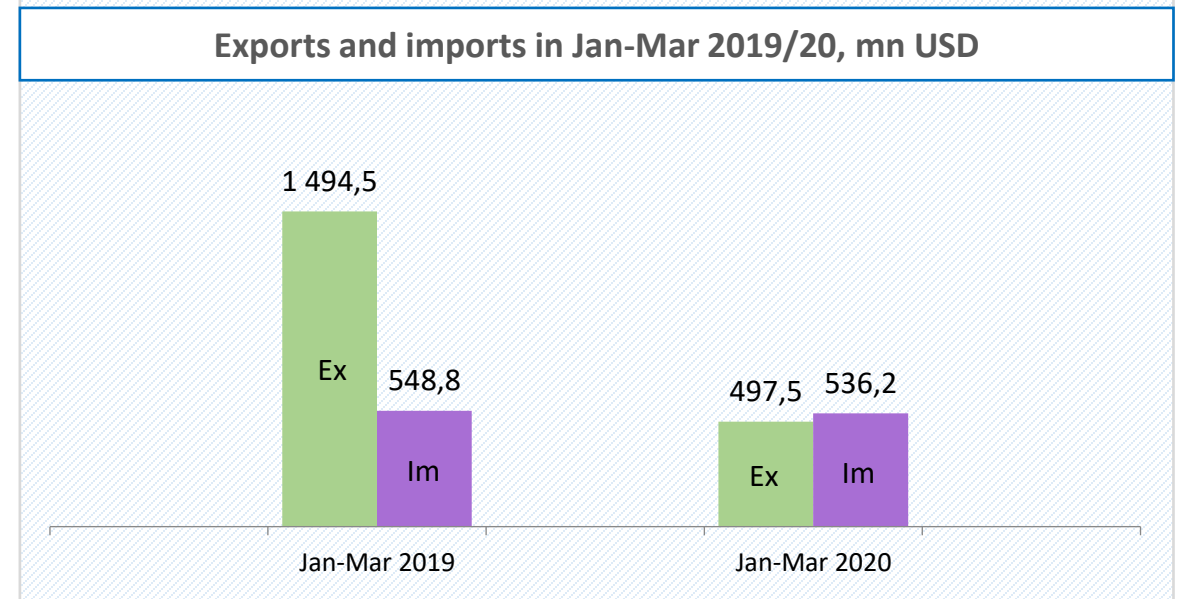
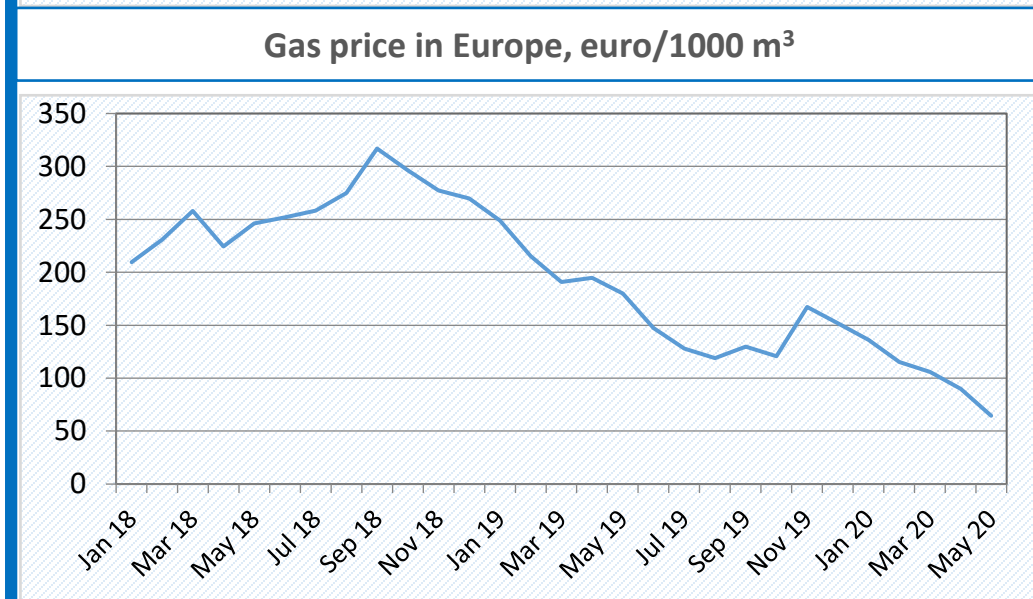
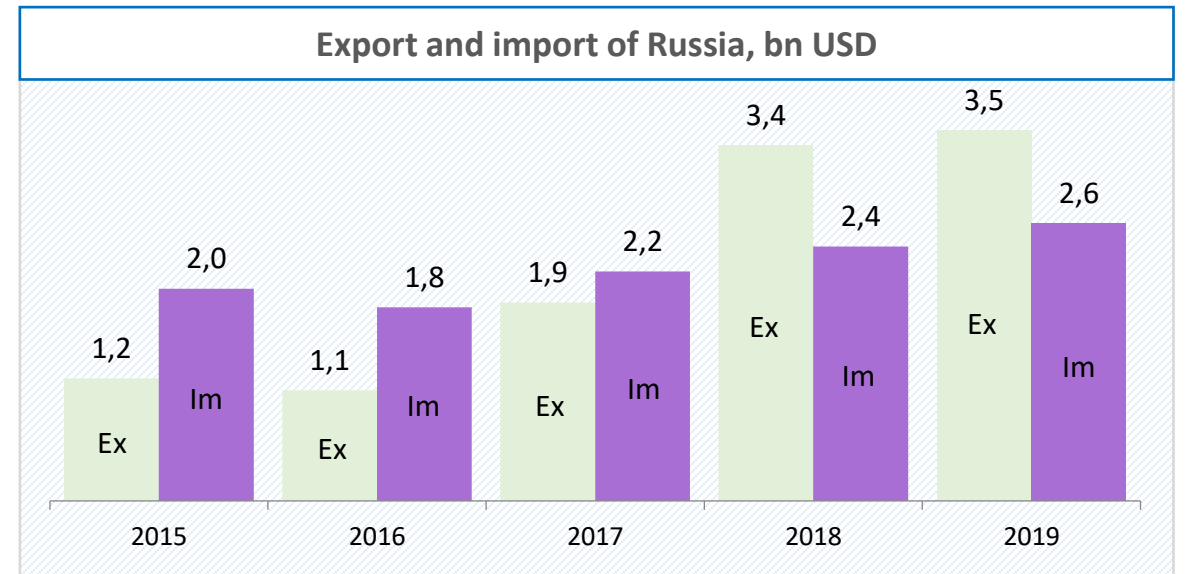
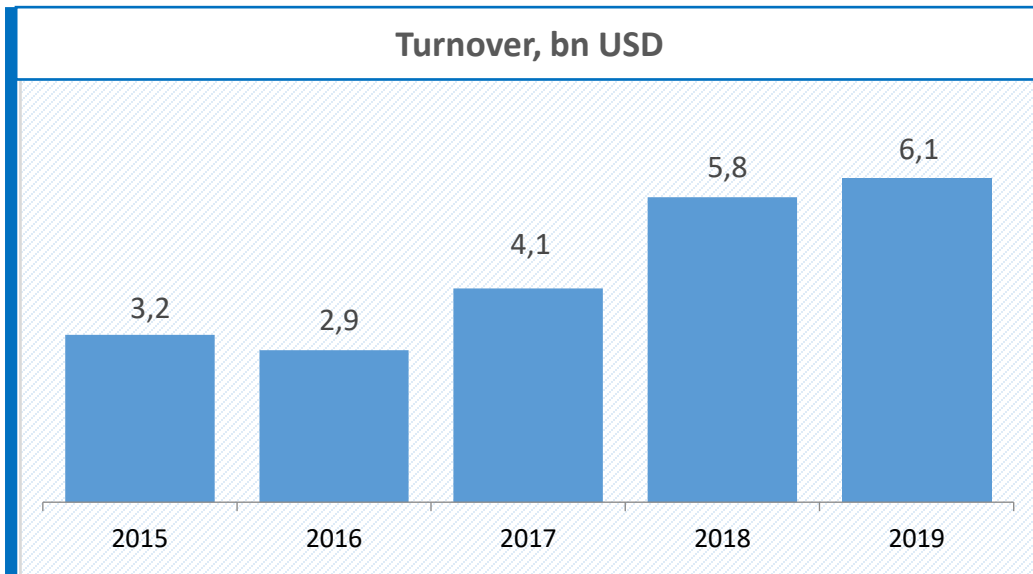
10 bn euro

2 bn euro

Export credit guarantees

- Big companies – up to 10 % of the credit
- SME - up to 15 % of the credit

Annual trade between Russia and Austria reached a record level in 2019 and changed dramatically after COVID-19



Potential of cooperation and perspective segments of Austria for Russia

Austria's strengths as a trading partner

In the geographical center of Europe

International specialization - exporter of high-tech products

High ability to pay

A country with high environmental responsibility

Access to Central and Eastern European markets

Prospects for the development of cooperation between Russia and Austria

- Austria's participation in new routes for the supply of Russian hydrocarbons
- Austria - transport hub of pipe, railway and air transport

- Integration in production chains
- Mutual technology transfer
- Austrian companies as global distributors

- Export of tourist services
- Export of consumer goods

- Export of "clean" products and technologies
- Technology Transfer to Russia

- Entering the German Market
- Entering the markets of Czech Republic, Slovakia, Slovenia, Hungary

6 branches of Russian-Austrian cooperation



Energy



Machinery



Chemistry



Export of services
(transport, tourism, IT)



Wood, pulp and paper industry



Food industry, agriculture